



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

January 19, 2014

Diamond Producers (\$50,000 & Above)

Platinum Producers (\$30,000 - \$50,000)

Lemar, Mike	Sunshine State Agency	\$41,792	14
Ahlbum, Jon	The Ahlbum Group	\$35,641	11

Gold Producers (\$10,000 - \$30,000)

Mednick, Scott E.	Professional Insurance Systems of Florida	\$26,668	3
Hatton, Catherine E.	Long Island Insurance Solutions	\$18,218	6
Wroblewski, Robert M.	SOS Insurance Group	\$18,203	9
Concklin, Ron	Rosenberg-Concklin, Inc.	\$17,051	8
Shackelford, Edward L.	The Assurance Group, Inc.	\$13,056	7
Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$12,540	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$10,853	1

Silver Producers (\$5,000 - \$10,000)

World Wide Coverage Corp.		\$9,796	3
Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$9,648	3
Siddique, Nayeem M.	Siddique Insurance Agency	\$8,196	3
Ulayyet, Fahed M.	Ulayyet Insurance Agency	\$7,608	1
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$7,452	3
Maisonet, Joseph	Maisonet Insurance Agency	\$7,426	4
Broedell, Joseph F.	Broedell Insurance Agency	\$7,104	1
McCollum, Belinda L.	McCollum Insurance Agency	\$6,848	1
First Insurance Enterprises, Inc.		\$6,648	1
Rutstein, Michael W.	Rutstein Insurance Agency	\$6,400	1
Centerstone Insurance & Financial Svcs.		\$5,880	2

Bronze Producers (\$2,500 - \$5,000)

Phillips, Michael H.	Union Benefit Corp.	\$4,992	1
Scoggins, Edith A.	Scoggins Insurance Agency	\$3,889	1
Judah, Charles G.	MSIS, Inc.	\$3,632	2
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$3,492	1
Clark, John W.	Clark Insurance Agency	\$3,300	1
Alan, Stuart	Senior Care Insurance Center	\$3,216	1
Lucas, Janice	Lifton Insurance Agency, Inc.	\$3,216	1
Mistroff, Michael	Premier Senior Solutions	\$3,120	1
Maisto, Stephen	Maisto Insurance Agency	\$3,072	2
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$2,846	1
Cleveland, Keith E.	Cleveland Insurance Agency	\$2,844	1
Lidinsky, Richard J.	Florida Financial & Insurance Services Corp.	\$2,844	1
Schuler, James F.	Consumer Group Services, Inc.	\$2,844	1
Sklar, Susan T.	Sklar Insurance Agency	\$2,844	1
Lawrence, Thomas W.	Lawrence Insurance Agency	\$2,840	1
Williams, Tim L.	Williams Insurance Agency	\$2,745	1
Cheek, Steven J.	Cheek Insurance Agency	\$2,676	1
Olguin, Loren A.	Olguin Insurance Agency	\$2,664	1
Tyler, Sandra P.	Tyler Insurance Agency	\$2,604	1
Art Jetter & Company		\$2,508	1



Weekly Leader Board



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

January 19, 2014

Diamond Producers (\$20,000 & Above)

Laughlin, James A.	\$20,466
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Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Sheldon, Paul T.	\$12,540	Sakharoff, Richard D.	\$10,853
Ahlbum, Jon	\$11,964		

Silver Producers (\$5,000 - \$10,000)

Sachs, Kerry	\$9,292	Cottle, Curtis T.	\$6,648
Gilels, Julia	\$9,012	Rutstein, Michael W.	\$6,400
Pavone-Bahlkow, Valerie J.	\$8,568	Laprade, Troy D.	\$6,264
Vincent, Lillian G.	\$8,356	Patterson, Adam D.	\$6,240
Reisman, Jacob	\$7,784	Shaw, Martin L. III	\$6,216
Greenfield, Paul F.	\$7,780	Kingsley, Beverly J.	\$6,120
Ulayyet, Fahed M.	\$7,608	Catron, Edward A.	\$5,916
Ahlbum, Tim	\$7,260	Gordon, Aaron	\$5,688
Broedell, Joseph F.	\$7,104	Kahn, Rachel	\$5,688
McCollum, Belinda L.	\$6,848		

Bronze Producers (\$2,500 - \$5,000)

Gerber, Lawrence A.	\$4,992	Mistroff, Michael	\$3,120
Barganier, Brian K.	\$4,908	Novak, Frank R.	\$3,108
Friedman, Michael D.	\$4,296	Tornes, Luis	\$3,108
Martin, Jonathan	\$3,960	Graham, Christopher N.	\$3,096
LePage, Kenneth L. Jr.	\$3,900	Johnson, Jacqueline K.	\$2,976
Nuzzi, Joseph	\$3,900	Weiss, Marc H.	\$2,846
Schwartz, Martin	\$3,889	Cleveland, Keith E.	\$2,844
Scoggins, Edith A.	\$3,889	Gratzon, Peter	\$2,844
Rosenkrantz, Howard	\$3,874	Lidinsky, Richard J.	\$2,844
Heck, Douglas S.	\$3,804	Parchami, Azar	\$2,844
Aarons, Neill	\$3,748	Pekala, David	\$2,844
Arkin, Arlene	\$3,564	Sheehan, Jeffrey P.	\$2,844
Barta, Devin M.	\$3,564	Sklar, Susan T.	\$2,844
Katz, Morty M.	\$3,564	Lawrence, Thomas W.	\$2,840
Berman, Walter B.	\$3,549	Avery, Robert C.	\$2,784
Stevens, Ray	\$3,528	Anderson, Michael R.	\$2,745
Ortez, Philip B. Jr.	\$3,492	Malpigli, Frank W.	\$2,700
Borosak, William B. Jr.	\$3,480	Chappell, John	\$2,688
Zeller, Margaret	\$3,396	Cheek, Steven J.	\$2,676
Clark, John W.	\$3,300	Heaslip, Christopher	\$2,676
Gold, Matthew	\$3,300	Lemar, Mike	\$2,676
Valovich, Stephen A.	\$3,276	Olguin, Loren A.	\$2,664
Vertich, Mark	\$3,276	Tyler, Sandra P.	\$2,604
Lucas, Janice	\$3,216	Roberts, Horace A. III	\$2,592
Minervini, Debra A.	\$3,216	Garrett, Benjamin M.	\$2,508
Noel, Christine	\$3,192		